



**NATIONAL VETERAN
SMALL BUSINESS
COALITION**

FELLOWSHIP PROGRAM

PROGRAM OVERVIEW

9-MONTH INTENSIVE PROGRAM

Fellows create and grow into support networks working together to apply a learned curriculum that focuses on individual business needs and goals.

NATIONALLY FOCUSED

The NVSBC aims to support those who experience barriers to entry into the federal government's contracting space.

IN-PERSON & VIRTUAL EXPERIENCES

An interactive training platform allowing Fellows & Senior Fellows to engage in activities that nurture and advance healthy business ecosystems.

TAILORED CURRICULUM

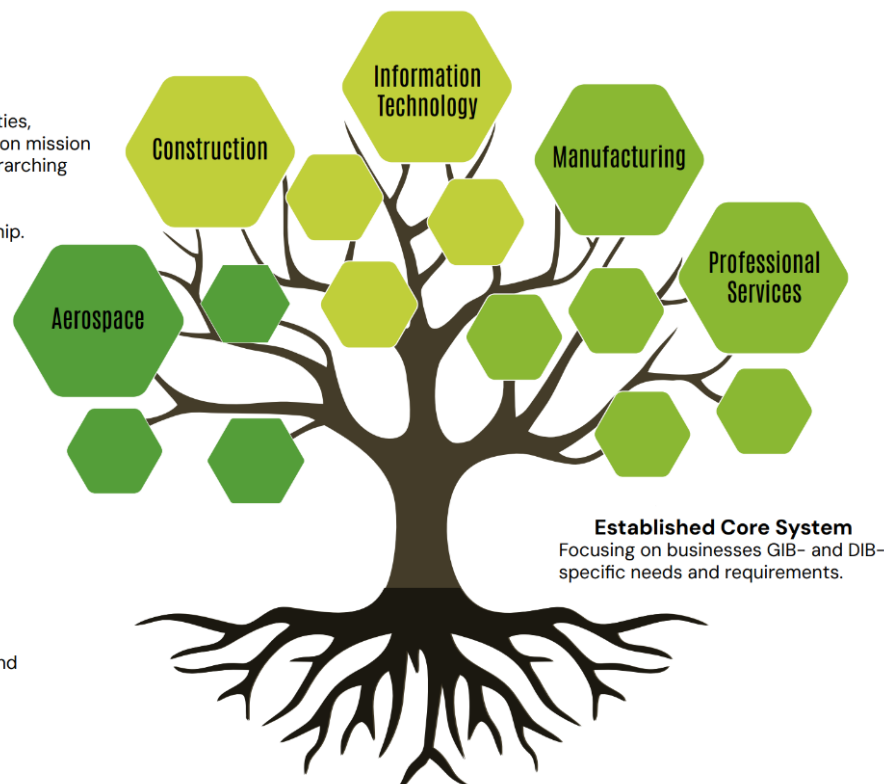
Fellows experience a thorough, well-rounded and tailored curriculum that focuses on business readiness, procurement, finance and industry specific needs and requirements.

- Federal Gov/Con Business-Ready and Procurement-Ready courses; **September thru December (Months 1-4)**
 - Ensuring a solid business foundation and Federal GovCon structure is in place.
- Industry Focused courses; **January thru May (Months 5-9)**
 - Addressing the needs and issues faced by businesses within a targeted GovCon industry sector.
- Graduation at VETS Conference; **May 18 – 21, 2027**

**Flourishing in GovCon
Specific Industries**
Focused consideration of DoW priorities,
National Security, and Non-Proliferation mission
requirements, VA objectives, and overarching
federal imperatives.

Industry-specific training & mentorship.

Established Root System
Focusing on business readiness,
procurement, and finance needs and
requirements.



INDUSTRY FOCUSED FELLOWSHIP COHORTS

All industry-focused Fellowship Cohorts will maintain the same structure, schedule and training platforms, and core elements of the original NVSBC Fellowship program.

Each Cohort will expand to a national scope with dedicated SME's providing targeted insights and guidance for each respective sector.

AEROSPACE

- Primary Aerospace Sectors in Federal GovCon
 - 1) Aircraft Systems & Aviation Platforms
 - 2) Space Systems, Satellites & Launch
 - 3) Missiles, Defense Systems & Guided Weapons
 - 4) C5ISR, Sensors & Mission Systems
 - 5) Aerospace Components, Subsystems & Precision Manufacturing
 - 6) Propulsion, Power & Energy Systems
 - 7) R&D, Rest, Evaluation & Advanced Technologies
 - 8) Sustainment, Logistics & Lifecycle Support
- The commonly used Aerospace NAICS codes in federal procurement are the 325, 326, 332, 333, 334, 335, 336, 488, 493, and 541 series.

CONSTRUCTION

- Primary Construction Sectors in Federal GovCon
 - 1) Vertical Construction (Buildings & Facilities)
 - 2) Horizontal Construction (Civil, Infrastructure & Transportation)
 - 3) Specialty Trades & Building Systems
 - 4) Environmental, Remediation & Restoration
 - 5) Facilities Maintenance, Repair & Operations (O&M)
 - 6) Modular, Prefabricated & Rapid-Deployment Construction
 - 7) Industrial & Plant Construction
- The commonly used Construction NAICS codes in federal procurement are the 236, 237, 238, 321, 332, 333, 488, 541, 561, and 562 series.

MANUFACTURING

- Primary Manufacturing Sectors in Federal GovCon
 - 1) Defense, Weapons & Ordnance Manufacturing
 - 2) Aerospace, Space & Aviation Manufacturing
 - 3) Industrial, Mechanical & Precision Manufacturing
 - 4) Electronics, Electrical & Communications Equipment
 - 5) Chemical, Materials & Advanced Manufacturing
 - 6) Transportation, Vehicles & Mobility Systems
 - 7) Construction Materials & Building Products
 - 8) Medical, Laboratory & Safety Equipment Manufacturing
- The commonly used Manufacturing NAICS codes in federal procurement are the 315, 325, 326, 327, 331, 332, 333, 334, 336, and 339 series.

INFORMATION TECHNOLOGY (IT)

- Primary Information Technology IT Sectors in Federal GovCon
 - 1) Core IT Modernization & Digital Services
 - 2) Cybersecurity & Zero-Trust Architecture
 - 3) Data, AI/ML & Advanced Analytics
 - 4) Cloud, Infrastructure & Network Engineering
 - 5) IT-Enabled Professional Services
 - 6) Emerging & Mission-Specific Technologies
- The commonly used IT NAICS codes in federal procurement are the 334, 517, 518, 541, and 611 series.

PROFESSIONAL SERVICES

- Primary Professional Services Sectors in Federal GovCon
 - 1) Management Consulting & Advisory Services
 - 2) Administrative, Business & Operations Support
 - 3) Training, Education & Workforce Development
 - 4) Financial, Budget, & Audit Services
 - 5) Scientific, Engineering & Technical Services (Non-IT)
 - 6) Policy, Regulatory, & Communications Services
 - 7) Acquisition, Contracting & Grants Support
 - 8) Human Capital & Organizational Services
- The commonly used Professional Services NAICS codes in federal procurement are the 541, 561, and 611 series.

FELLOWSHIP PROGRAM CLASS OF 2026 – 2027 TIMELINES

All industry-focused Fellowship Cohorts will maintain the same structure, schedule and training platforms, and core elements of the original NVSBC Fellowship program.

Launch – Applications Open for Fellows & Senior Fellows: May 1st

Applications Close for Fellows & Senior Fellows: July 31st

Review of Fellow & Senior Fellow Applications: August 3rd – 7th

Announcement of Acceptance into the Program – Fellows & Senior Fellows: August 10th

Confirmation of Acceptance by Fellow Candidates & Senior Fellows: August 14th

Kick-Off Meetings:

Senior Fellows Fellowship Class of 26-27: September 1st

Fellows Fellowship Class of 26-27: September 2nd

QUALIFICATIONS & REQUIREMENTS FOR FELLOWS

Fellows are emerging leaders and growth minded veteran entrepreneurs selected to participate in the NVSBC Fellowship Program. Their role is to actively engage in a structured, high-impact learning experience designed to strengthen their federal contracting capabilities, expand their professional networks, and accelerate the growth of their businesses. Fellows represent the next generation of industry leadership within the veteran small business community.

Qualifications for Fellows (Must Have)	- Established business operating in the commercial or GovCon sector - Corporate Entity (Not Tax Exempt) - Entity Type: Business or Organization - For-Profit Organization - Business registered in SAM.gov with active status - CEO of the business owns/controls the VOSB or SDVOSB - SBA Certification (active status) as either a VOSB or SDVOSB - NAICS code(s) in SAM.gov Reps & Certs align with selected Fellowship Industry Sector - Company nor Owner is Certification of Suspension or Debarment: - I self-certify that neither I nor my company are currently in suspension or - debarment by a Federal Agency.	Requirements for Fellows	- CEO active participation in Fellowship Program Activities - CEO attendance at virtual trainings - CEO participation in mentorship meetings - CEO completion of class deliverables and homework - CEO attendance at the NVSBC VETS conference - CEO quarterly attendance at NVSBC Regional Engagement Events (if within 50-mile radius of 1 of 9 regional locations) - CEO quarterly attendance at Prime Contractor, Federal Agency or Professional Association events related to their industry sector (if outside the 50-mile radius of NVSBC regional events) - Active engagement with Senior Fellows
Qualifications for Fellows (Preferred – Not Required)	Experiences barriers in the GovCon sector		

QUALIFICATIONS & REQUIREMENTS FOR SENIOR FELLOWS

PURPOSE OF THE SENIOR FELLOW ROLE

Senior Fellows serve as trusted guides, subject matter mentors, and community anchors within the NVSBC Fellowship Program. They help ensure continuity, deepen the learning experience, and strengthen the professional network that Fellows rely on long after their fellowship class concludes. Identified and selected from NVSBC’s network of GovCon experts and highly successful VOSB and SDVOSB owners, Senior Fellows are recommended directly to participating business owners by NVSBC staff—ensuring personal introductions and the signature NVSBC “personal touch.”

As experienced leaders, Senior Fellows provide mentorship, specialized expertise, and community leadership that enrich the Fellowship experience. They help guide current Fellows through complex federal contracting challenges, contribute to program quality, and elevate the broader veteran small business ecosystem. Senior Fellows embody the values of service, expertise, and collaboration that define the NVSBC community and play a vital role in sustaining a strong, connected, and mission-driven Fellowship network.

Qualifications for Senior Fellows (Must Have)	• Demonstrated expertise in federal contracting, business development, or a key industry sector, i.e. Aerospace, Construction IT, Manufacturing, Professional Services • Prior participation in the NVSBC Fellowship Program <i>or</i> equivalent experience supporting veteran-owned small businesses • Commitment to NVSBC’s mission and values • Ability to mentor, coach, and provide practical insights to Fellows	Requirements for Senior Fellows	<u>Program Engagement</u> • Participate in select Fellowship sessions, roundtables, or mentorship touchpoints • Provide one-on-one or small-group guidance to Fellows • Contribute subject matter expertise to curriculum discussions or special topics <u>Community Leadership</u> • Support cohort cohesion and alumni engagement • Serve as a visible ambassador for the Fellowship Program <u>Program Support</u> • Offer feedback to strengthen curriculum, structure, and participant experience • Help maintain a culture of professionalism, collaboration, and shared success
Qualifications for Senior Fellows (Preferred – Not Required)	• Experience teaching, mentoring, or advising entrepreneurs • Established relationship with federal agencies,		

	primes, or industry partners • Prior involvement in NVSBC events, roundtables, or community initiatives • Recognized leadership within the veteran small business community		
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FELLOW BENEFITS

The National Veteran Small Business Coalition (NVSBC) Fellowship Program is a selective, nine-month, industry-focused accelerator designed to prepare veteran-owned businesses to compete for, win, and perform federal and large prime contracts.

Fellows experience a variety of benefits based on their commitment and application of materials. Like most things in life, the more you put in, the more you receive. NVSBC staff and Senior Fellows are at your disposal to support.

SMALL BUSINESS PROFESSIONAL CERTIFICATION FROM NVSBC

- Fellows earn a nationally recognized credential that signals readiness, professionalism, and alignment with federal and industry expectations.

DIRECT ACCESS TO LARGE PRIMES, AGENCIES, AND INDUSTRY EXPERTS

- Fellows engage with decision-makers and procurement leaders who provide insight, opportunity pathways, and real-world guidance.

MENTORSHIP FROM INDUSTRY EXPERTS

- Personalized support from Senior Fellows and subject-matter experts help Fellows apply learning directly to their business goals.

TAILORED, WELL-ROUNDED CURRICULUM

- Fellows experience a curriculum focused on business readiness, procurement, finance, and industry-specific requirements, designed to meet them where they are and accelerate growth.

1:1 MENTORING AND COHORT-BASED PEER SUPPORT

- Fellows build a trusted network of peers and mentors who provide accountability, collaboration, and shared learning.

PARTICIPATION IN SIGNATURE NVSBC EVENTS

- Fellows gain visibility and connections through events such as the Finance Symposium and the VETS Conference.

ENHANCED BUSINESS, PROCUREMENT, AND INDUSTRY READINESS

- Fellows leave with the tools, frameworks, and confidence needed to responsibly pursue and perform federal and partner contracts.

STRONGER STRATEGIC RELATIONSHIPS

- Fellows build durable connections with primes, agencies, Senior Fellows, and the broader veteran business community.

REAL-WORLD APPLICATION OF CURRICULUM

- Concepts learned in the program translate directly into improved operations, financial discipline, and federal market capability.

A SUPPORT NETWORK THAT LASTS

- The Fellowship community continues long after graduation, offering ongoing collaboration, introductions, and shared opportunities.

EXPANDED MARKET ACCESS AND OPPORTUNITY PATHWAYS

- Fellows gain a clearer, more strategic path to federal and partner opportunities.

FREE THANKS TO OUR GENEROUS SPONSORS

- Participation in the Fellowship is provided at no cost to Fellows, ensuring equitable access to high-impact training and support.

POSITIONING FOR SUSTAINABLE GROWTH

- Graduates are better equipped to scale responsibly and contribute meaningfully to the national veteran business ecosystem.

WHAT OUTCOMES CAN BUSINESSES EXPECT AFTER COMPLETING THE FELLOWSHIP PROGRAM

After completing the Fellowship, businesses can expect:

- Enhanced business, procurement, and industry readiness
- Stronger strategic relationships with peers, primes, and agencies
- A clearer path to pursuing federal and partner opportunities
- Greater confidence in engaging in the federal marketplace
- Improved operational and financial discipline
- A durable support network within the national veteran business ecosystem

NVSBC MISSION

Empower Veteran Owned Small Businesses in the Federal Contracting ecosystem to succeed by providing training, engagement, and advocacy at all stages of a company's lifecycle.

NVSBC VISION

A leading advocate and resource for Veteran-owned Small Businesses in the U.S., ensuring they are significant partners in Federal Contracting and principal contributor to a strong national industrial base.