Current Best-in-Class (BIC) Solutions by Category

Multiple Categories

1. GSA Global Supply Requisition Channel

Professional Services Category

- 2. Mandatory BIC: Identity Protection Services (IPS) Preferred usage, mandatory consideration per OMB Memo M-16-14
- 3. GSA Smart Pay 2 & GSA Smart Pay 3
- OASIS
- 5. OASIS Small Business

IT Category

Mandatory BICs for Workstations: Choose from four authorized sources for standard configuration laptops and desktops per OMB Memo M-16-02:

- 6. ARMY CHESS ADMC2
- 7. NASA SEWP
- 8. NITAAC CIO-CS
- IT Schedule 70*
- 10. Mandatory BIC: FSSI Wireless on IT Schedule 70*

 Directed for civilian agency use per OMB Memo M-16-20
- 11. GSA COMSATCOM Program
 - a. Transponded Capacity & Subscription Services on IT Schedule 70*
 - b. Complex Commercial SATCOM Solutions (CS3)
- 12. 8(a) STARS II
- 13. Alliant & Alliant 2
- 14. Alliant Small Business & Alliant 2 Small Business
- 15. Enterprise Infrastructure Services (EIS) & Networx
- 16. NITAAC CIO SP3 Small Business
- 17. NITAAC CIO SP3 Unrestricted
- 18. Veterans Technology Services 2 (VETS 2)

*IT Schedule 70 note: Spend on FSSI Wireless and the special item numbers (SINs) listed below is considered Tier 3/BIC; all other IT Schedule 70 spend is considered Tier 2.

- 132-4 Daily/Short Term Rental
- 132-8 Laptops and Desktops
- 132-12 Maintenance of Equipment, Repair Services and/or Repair/Spare Parts
- 132-32 Term Software License
- 132-33 Perpetual Software License
- 132-34 Maintenance of Software as a Service
- 132-54 COMSATCOM Transponded Capacity
- 132-55 COMSATCOM Subscription Services
- 132-99 Introduction of New Information Technology Services and/or Products

Travel Category

- 19. Mandatory BIC: City Pair Program Mandatory with limited exceptions for civilian employee air travel per 41 CFR 301-10
- 20. Civilian Employee Relocation on Schedule 48
- 21. FedRooms
- 22. U.S. Government Rental Car Program

Transportation & Logistics Category

- 23. Mandatory BIC: AutoChoice for Vehicle Purchasing Mandatory for non-tactical vehicle purchases per <u>41</u> CFR 26.501-1
- 24. Mandatory BIC: DLA Direct Delivery Fuels Solution

 Mandatory for annual commercial fuel requirements

 ≥ 10,000 gallons in accordance with 41 CFR

 101-26.602-3
- 25. Mandatory BIC: DOD Next Generation Delivery Service (NGDS) Mandatory for small package delivery services per OMB Memo M-17-29
- 26. GSA Fleet for Vehicle Leasing

Medical Category

- 27. DOD/VA High-Tech Medical Equipment
- 28. DOD/VA Joint National Contracts for Generic Pharmaceuticals
- 29. VA Hearing Aids

Industrial Products & Services Category

- 30. FSSI Janitorial & Sanitation Supplies (Jan/San)
- 31. FSSI Maintenance, Repair & Operations (MRO)

Human Capital Category

- 32. OPM/GSA Human Capital & Training Solutions (HCaTS)
- 33. OPM USA Learning

Facilities & Construction Category

- 34. FSSI Building Maintenance & Operations (BMO)
- 35. USACE Facilities Reduction Program (FRP)

Security & Protection Category

- 36. DHS Body Armor III
- 37. Reduced Hazard Training Ammunition (RHTA)
- 38. TacCom II

Office Management Category

39. FSSI Office Supplies (OS3)

Best-in-Class & Spend Under Management Defined

Best-in-Class (BIC) Acquisition Solutions

The Best-in-Class acquisition designation identifies government-wide contracts that satisfy key criteria defined by the Office of Management and Budget (OMB). Best-in-Class solutions are vetted, well-managed, and recommended—and in some cases required —for use. Interagency category teams have worked to designate over 30 Best-in-Class contracts to reduce the amount of effort individual buyers spend finding and researching acquisition solutions. Widespread adoption of Best-in-Class solutions will—

- Maximize the government's shared purchasing power, allowing agencies to leverage volume discounts;
- Help agencies operate more efficiently by reducing administrative costs and contract duplication; and
- Expand sharing of government-wide buying data, leading to better-informed business decisions.



Spend Under Management (SUM)

Spend under management (SUM) is the percentage of an organization's spend that is actively managed according to category management principles—or smart decision-making to buy similar goods and services through best-value solutions. Increasing SUM will decrease costs, contract duplication, and inefficiency leading to better buying outcomes.

Within the context of the government-wide category management initiative, OMB defines SUM as spend on contracts that meet defined criteria for management maturity and data-sharing. OMB uses the following tiered rating scale to evaluate agency spend:

- Tier 3, Best-in-Class Solutions Dollars obligated on Best-in-Class contracts.
- **Tier 2, Multi-Agency Solutions** Dollars obligated on multi-agency contracts that satisfy rigorous standards set for leadership, strategy, data, tools, and metrics.
- Tier 1, Mandatory-Use Agency-Wide Solutions Dollars obligated on agency-wide contracts with mandatory-use or mandatory-consideration policies, along with standards set for data-sharing and other criteria.
- Tier 0, Spend NOT Aligned to Category Management Principals Dollars obligated on contracts that do not fit into one of the three tiers above. Agencies should analyze Tier 0 spend to find opportunities for shifting to higher-tiered acquisition solutions.

Using recommended buying channels like Best-in-Class solutions helps increase spend under management, leading to more robust government-wide buying data and better buying practices. To learn more, please check out our training offerings announced in the Training & Events area of the Acquisition Gateway.

¹ Pursuant to OMB Memoranda or other policy.