

GSA VETS 2 GWAC Outreach Briefing

EVETS2



National Veterans Small Business Coalition (NVSBC)

- Nation's largest non-profit representing VOSBs and SDVOSBs in the Federal market-place as prime and subcontractors
- Engage government agencies and large business prime contractors to support policies and procurements opportunities for all SDVOSBs and VOSBs
- Provide training and mentoring for all SDVOSBs and VOSBs
- Establish "Industry Groups" to support SDVOSBs and VOSBs in specific industries and holding specific contract vehicles
- Advocate for the use of VETS 2 GWAC and similar procurement vehicles





VETS 2 Industry Partners (V2IP)

- An industry coalition representing the 70 GSA VETS 2 GWAC prime awardees
 - V2IP markets to and educates civilian and DoD agencies on the features and benefits of the acquisition vehicle
 - V2IP discusses, networks, and shares the proven capabilities of the prime contractors





GSA VETS 2 GWAC

• \$5B Ceiling (2018-2028)

- Lower risks and costs
 - No fees to your agency for using VETS 2
 - No protest risks on awards under \$10M
 - Pre-competed contract with approved ceiling rates
 - For use with CP, FFP, and T&M contract types

Easy to Use

- Procurement authority designation with training usually accomplished in under an hour
- Short procurement lead time
- Dedicated GSA Support



Best-in-Class Matters

- Category Management involves organizing spending and managing spending as strategic units based on solutions and services desired.
- The goal of Category Management is to deliver savings and operating efficiencies.
 - BIC is an acquisition designation for government wide vehicles
 - BIC is one strategy of Category Management
 - Office of Management & Budget (OMB) Memo M-17-22 endorses BIC as preferred solution and labels BIC vehicles as a Tier 3 tool.



VETS 2 is designated as a BIC vehicle

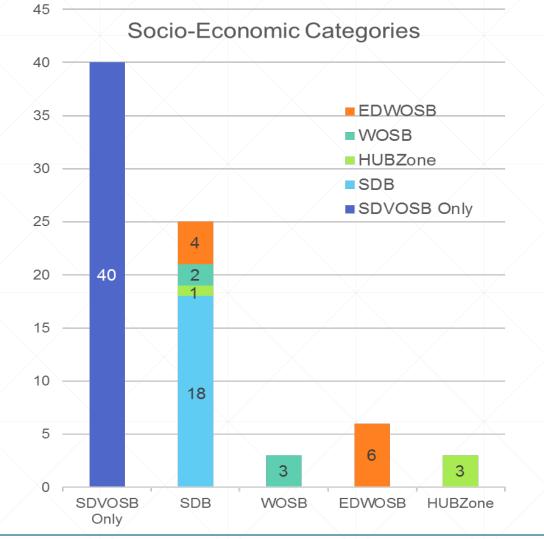
GSA VETS 2 GWAC: No Pain – Just Gain

- Enterprise capabilities across development, deployment, implementation, operations, maintenance and sustainment
 - IT Operations & Maintenance Support
 - Systems Design
 - Software Engineering
 - Information Assurance & Cyber Security
 - IT & Communications Technology
 - Enterprise Architecture solutions
 - 31 labor categories each with 4 skill levels
 - Classified and unclassified past performance

VETS 2 Prime Contractors are headquartered in 19 states and available nationwide



VETS 2 Prime Contractors are Diverse & Experienced



Awardees average of 16 years in Federal Contracting

- 50+ awardees have DCAA, DCMA or federal agency audited accounting systems
- 60+ awardees have TS facility clearances
- 45 awardees hold more than one corporate certification or accreditation in CMMI, ISO 27K or ISO 20K

■VETS2

VETS 2 Primes successfully team and deliver with businesses of all sizes!

■VETS2

www.gsa.gov/vets2

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